# MVT Exclusive ULTRA Experiences President's Club ULTRA





# FOIDES \*\*\* TRAVEL GUIDE

# 700+ \$415 M ADVISORS IN SALES

Montecito Village Travel is a proud member of Virtuoso. Our network now includes 700+ advisors; in 2024, we will have \$415 million in sales.

Our President's Club ULTRA Experiences are intended for elite group of our top-producing advisors who could benefit from an immersive experience with our preferred partners (Endless Luxury + Hotel Club).



# About our president's club



President's Club ULTRA Achievers

President's Club status is achieved when an advisor generates settled revenue of \$100,000 during the calendar year.



President's Club *Elite* Achievers

President's Club Elite status is achieved for advisors generating settled revenue of \$150,000 in the calendar year.



President's Club *Ultra* Achievers

President's Club Ultra status is achieved when advisors achieve \$250,000 in settled revenue during the calendar year

### President's Club ULTRA ——



The 2024 President Club ULTRA advisors are a group of 25 advisors who are expected to produce over \$75M in sales. This trip is a unique opportunity to have your property and destination experienced by the very best in the business.







We highly recommend this kind of experience with any partners looking to grow their exposure and their book of business with our network of advisors. It is a unique way to gain brand loyalist who will champion your product to the rest of our advisorship.

# Fromyou

Because of the nature of these events, we are flexible regarding submissions. However, for advisor interest and convenience, we recommend longer stays at properties further from the states.

### FOR HOTELS:

- 3-5 night experiences, with blackout dates
  - Multiple vouchers are always welcomed
  - Enhanced room category
- Welcome Amenity and other special inclusions
- Site Inspection
- Standard Client Amenities
  - Suggested Resort Credit, 1 included meal, and/or spa services
  - Other enhanced inclusions are recommended

### FOR DMC'S, WHOLESALER'S, CRUISE LINES OR OTHER PARTNERS:

- 5-11 night experiences, with blackout dates
  - Multiple vouchers are always welcomed
- Standard Client Amenities
- Other enhanced inclusions are recommended



This opportunity is specifically available for Land (Onsites, DMC, Wholesalers) & Hotel partners. We can plan alternative trip types if you suggest trips further from home or are not a Land Partner (please reach out to events@montecitovillagetravel.com)

### Benefit of Travel



These experiential programs were created to help our partners. They are designed to introduce our advisors to changing, new, or exciting destinations and product they can champion.

### What does that mean?

Frequently, we see advisors become brand advocates for the destinations they visit, which ultimately leads to increased agency sales. They share their experiences with clients and their peers by posting on closed advisor groups and sharing them on social media and with their clients.

# Visibility

All partners that participate are included on a gated page for access from our President's Club ULTRA advisors, this means extra visibility from all our top producers.



KEMPINSKI HOTELS

### Kempinski Hotel Barbaras Bay Bodrum

Two nights with breakfast, plus a complimentary dinner for two in the Hotel Restaurant up to the value of \$ 150.00.

1 Stay Available

#### Cameron House on Loch Lomond - Scotland

Enjoy a two night stay with breakfast, plus:

- Transfers
- 1 hour Champagne Cruise on Celtic Warrior
- · Nip of Whisky in Great Scots Bar
- Thermal/Hydro Spa Treatment

#### 2 Stays Available

Cameron House is a five-star resort set within 400 acres of beautiful Scottish countryside, on the world-famous bonnie banks of Loch Lomond.



# Next Steps



If you are ready to submit a stay, please fillout the submission form by scanning the code or visiting the link below (please note you will need a stay voucher at time of submission)

go.montecitovillagetravel.com/PClubStay

**Questions? Email** 

marketing@ytc.com